# **Course Name: Social Innovation Course**

Tagline: First step towards becoming a change maker!

### Introduction:

In this course students will be introduced to various sector specific, real time problems of the region. During the 12 weeks of the course, students go on multiple field visits to experience social immersion and develop compassion for their communities through continuous interactions. They simultaneously conduct primary research using the knowledge of research tools and methodologies. This is a completely activity based class, with a fun-loving environment that is infused with challenges. It is a process-oriented program that facilitates teams to get an in-depth understanding of the problem and tuning the approach by building prototypes to create a plausible growth for the community through their solutions.

#### **Course Overview:**

This course will take students on a journey of exploring the complex problems within their communities. The course encourages students to start thinking about the problem in-depth by working with various research tools and methodologies like empathy mapping, stakeholder analysis, problem analysis, ideation, etc., which help the students pinpoint and clearly define the problem they are dealing with. They learn from the numerous examples of social innovations taking place all over the world. They are challenged to get out of their comfort zones and start engaging with the diverse sectors around the region. By the end of the course, they build prototypes for the problems identified along with the concepts, mindset and skills that will enable them to start and evolve as changemakers.

### **Importance:**

Prototyping and user validation are critical components of the product development process. By creating prototypes and testing them with users, businesses and organizations can validate their ideas and make improvements to the user experience. This process helps to ensure that the final product will meet the needs of the target audience and be successful in the market.

In this course, students will learn about the importance of prototyping and user validation, as well as techniques and best practices for creating and testing prototypes. They will also learn about different methods for collecting and analyzing user feedback, and how to use this feedback to improve the design of a product or service.

### **Outcome:**

They are challenged to get out of their comfort zones and start engaging with the diverse sectors around the region. They learn from the numerous examples of social innovations taking place all over the world. By the end of the course, they build prototypes for the problems identified along with the concepts, mindset and skills that will enable them to start and evolve as change makers.

• Apply research methods to organise, analyse and define the problem.

- Design solutions to the challenges identified along with the stakeholders of the community
- Build prototype using rapid prototyping tools for the ideas that can solve the identified problem

## Innovation and Design Thinking SYLLABUS!

### 1. INTRODUCTION TO REAL-TIME PROBLEM STATEMENT

Through hands-on activities, problem-solving exercises, and real-world case studies, students will gain the confidence and skills needed to tackle real-time problems of the community to challenge and solve it.

# 2. MARKET RESEARCH & PROBLEM ANALYSIS

In this topic students will learn various market research methodologies and techniques for problem analysis and learn the importance of gathering customer insights and market data in order to design the product in most effective way and solve real-world problems.

## 3. IDEA GENERATION & VALIDATION

Students will learn various ideation techniques, market research methods, and best practices for incorporating customer feedback into the process. This course focuses on generating ideas to solve real-world problems and validate it through market research and customer feedback.

### 4. BUILDING BUSINESS MODEL FOR IDEA

Through lectures, hands-on activities, and business model creation exercises, students will develop the skills and confidence needed to create and test their own business models from analyzing market trends and consumer behavior to evaluating the viability of an idea.

# 5. PROTOTYPING & USER VALIDATION

By creating prototypes and testing them with users, students develop a deeper understanding of the importance of user-centered design and the role of prototyping and user validation in the product development process.

# 1. Introduction to Real-Time Problem Statement Syllabus

Introduction to Real-Time Problem Statement is a course designed to help students develop skills in identifying and solving real-world problems. This course covers the fundamentals of problem-solving, including problem identification, definition, and analysis, as well as the application of various problem-solving methodologies. Students will learn how to analyze real-world problems and develop effective solutions using tools such as brainstorming, SWOT analysis, and other creative problem-solving techniques. Through hands-on activities, problem-solving exercises, and real-world case studies, students will gain the confidence and skills needed to tackle real-time problems in their personal and professional lives. Assessment will include class participation, problem analysis and solution development exercises, and reflection on the problem-solving process. The goal of this course is to provide students with a solid foundation in problem-solving and help them become change-makers in their communities.

**Objectives:** By the end of this course, students will be able to:

- Understand the importance of identifying and defining real-time problems.
- Develop skills in problem identification and definition.
- Apply problem-solving methodologies to real-time problems.
- Analyze and evaluate real-world problems and develop effective solutions.

### **Topics:**

- Introduction to Problem Solving
- The role of problem-solving in innovation and change
- The importance of real-time problem statements
- Problem Identification and Definition
- Techniques for identifying real-world problems
- Defining the problem and its scope
- Understanding the root cause of the problem
- Problem-Solving Methodologies
- Brainstorming and ideation
- Creative problem-solving techniques
- SWOT analysis and other tools for problem analysis
- Applying Problem-Solving to Real-World Problems
- Real-world case studies and examples
- Identifying and evaluating potential solutions
- Best practices for implementing solutions

**Methods:** Lectures, discussions, hands-on activities, problem-solving exercises, and individual/group projects.

- Class participation and attendance
- Problem analysis and solution development exercises
- Reflection on the problem-solving process

# 2. MARKET RESEARCH & PROBLEM ANALYSIS

Market Research & Problem Analysis is a crucial aspect of product development and innovation. This course focuses on teaching students the importance of gathering customer insights and market data in order to inform product design and solve real-world problems. Through lectures, hands-on activities, and problem-solving exercises, students will learn various market research methodologies and techniques for problem analysis. They will also analyze real-world case studies and apply market research and problem analysis to product design and innovation. The course aims to provide students with the skills and confidence needed to conduct market research and analyze problems, so they can make informed decisions and drive change in their personal and professional lives. Assessment will include class participation, market research and problem analysis exercises, and reflection on the learning process.

**Objectives:**By the end of this course, students will be able to:

- Understand the importance of market research and problem analysis in product development and innovation.
- Develop skills in market research and problem analysis.
- Apply market research and problem analysis methodologies to real-world problems.
- Analyze market trends, consumer behavior, and business data to inform product design and innovation.

# **Topics:**

- Introduction to Market Research and Problem Analysis
- The role of market research and problem analysis in product development and innovation
- Understanding the importance of customer insights and market data
- Market Research Methodologies
- Techniques for conducting market research and gathering customer insights
- Analysis of market trends, consumer behavior, and business data
- Best practices for conducting market research
- Problem Analysis
- Techniques for identifying and analyzing real-world problems
- Understanding the root cause of the problem
- Applying problem-solving methodologies to real-time problems
- Applying Market Research and Problem Analysis to Product Design and Innovation
- Real-world case studies and examples
- Identifying and evaluating potential solutions
- Best practices for implementing solutions

# Methods:

Lectures, discussions, hands-on activities, problem-solving exercises, and individual/group projects.

- Class participation and attendance
- Market research and problem analysis exercises
- Reflection on the market research and problem analysis process

# 3. IDEA GENERATION & VALIDATION

Idea Generation & Validation is a critical part of the innovation and product development process. This course focuses on teaching students how to generate creative and innovative ideas to solve real-world problems and how to validate these ideas through market research and customer feedback. Students will learn various ideation techniques, market research methods, and best practices for incorporating customer feedback into the ideation process. Through lectures, hands-on activities, and ideation exercises, students will apply these techniques and methodologies to real-world problems and evaluate the potential of their ideas. The course aims to provide students with the skills and confidence needed to generate and validate ideas so they can drive change in their personal and professional lives. Assessment will include class participation, ideation exercises and projects, and reflection on the idea generation and validation process.

**Objectives:** By the end of this course, students will be able to:

- Generate creative and innovative ideas to solve real-world problems.
- Evaluate the potential of ideas through market research and customer feedback.
- Develop skills in idea generation and validation methodologies.
- Apply idea generation and validation methodologies to real-world problems.

### **Topics:**

- Introduction to Idea Generation & Validation
- Understanding the importance of creativity and innovation in problem-solving
- The role of idea generation and validation in product development and innovation
- Ideation Techniques
- Techniques for generating and refining innovative ideas
- Best practices for conducting ideation sessions
- Market Research & Customer Feedback
- Techniques for conducting market research and gathering customer insights
- Analysis of market trends, consumer behavior, and business data
- Best practices for incorporating customer feedback into the ideation process
- Applying Idea Generation & Validation to Real-World Problems
- Real-world case studies and examples
- Evaluating the potential of ideas through market research and customer feedback
- Best practices for implementing solutions

### **Methods:**

Lectures, discussions, hands-on activities, ideation exercises, and individual/group projects.

- Class participation and attendance
- Ideation exercises and projects
- Reflection on the idea generation and validation process

# 4. BUILDING BUSINESS MODEL FOR IDEA

Building a Business Model for an Idea is a crucial step in bringing a new product or service to market. This course teaches students the fundamentals of creating and testing a business model, from analyzing market trends and consumer behavior to evaluating the viability of an idea through customer feedback and market research. Students will learn various business model creation and testing methodologies and apply them to real-world problems. Through lectures, hands-on activities, and business model creation exercises, students will develop the skills and confidence needed to create and test their own business models. Assessment will include class participation, business model creation exercises and projects, and reflection on the business model creation and testing process. The course is designed to provide students with the knowledge and skills needed to take their ideas from concept to market and drive growth and innovation in their personal and professional lives.

**Objectives:** By the end of this course, students will be able to:

- Develop a deep understanding of business models and their role in driving innovation and growth.
- Analyze and evaluate the potential of their ideas through the creation of a business model.
- Develop skills in creating and testing a business model.
- Apply business model creation and testing methodologies to real-world problems.

# **Topics:**

- Introduction to Business Models
- Understanding the different types of business models and their components
- The role of business models in innovation and growth
- Business Model Generation
- Techniques for creating and testing business models
- Best practices for developing and testing business models
- Evaluating the Potential of Ideas through Business Model Creation
- Analysis of market trends, consumer behavior, and business data
- Evaluating the viability of business models through customer feedback and market research
- Applying Business Model Generation to Real-World Problems
- Real-world case studies and examples
- Evaluating the potential of ideas through business model creation
- Best practices for implementing solutions

# **Methods:**

Lectures, discussions, hands-on activities, business model generation exercises, and individual/group projects.

- Class participation and attendance
- Business model generation exercises and projects
- Reflection on the business model creation and testing process

# 5. PROTOTYPING & USER VALIDATION

In this course, students will learn about the importance of prototyping and user validation, as well as techniques and best practices for creating and testing prototypes. They will also learn about different methods for collecting and analyzing user feedback, and how to use this feedback to improve the design of a product or service. The course will also cover real-world examples and case studies, and students will have the opportunity to apply prototyping and user validation methodologies to real-world problems. This will help students develop a deeper understanding of the importance of user-centered design and the role of prototyping and user validation in the product development process.

The course will include a combination of lectures, discussions, hands-on activities, and individual and group projects, and students will be assessed on their class participation, prototypes, and reflections on the process. Students will also have access to recommended readings, videos, and other resources related to prototyping and user validation.

**Objectives:** By the end of this course, students will be able to:

- Develop an understanding of the importance of prototyping and user validation in the product development process.
- Create and test prototypes to validate ideas and improve the user experience.
- Use prototyping and user validation methodologies to evaluate and improve the design of a product or service.
- Develop skills in creating and testing prototypes.
- Apply prototyping and user validation methodologies to real-world problems.

### **Topics:**

- Introduction to Prototyping and User Validation
- Understanding the role of prototyping and user validation in the product development process
- The importance of rapid prototyping and iterative design
- Prototyping Methods
- Techniques for creating and testing prototypes
- Best practices for developing and testing prototypes
- User Validation
- Methods for collecting and analyzing user feedback
- Evaluating the user experience and making improvements based on user feedback
- Applying Prototyping and User Validation to Real-World Problems
- Real-world case studies and examples
- Evaluating the potential of ideas through prototyping and user validation
- Best practices for implementing solutions

### **Methods:**

Lectures, discussions, hands-on activities, prototyping exercises, and individual/group projects.

- Class participation and attendance
- Prototyping exercises and projects
- Reflection on the prototyping and user validation process